## 18. Bank and other loans

Bank and other loans decreased by € 276.4 million over December 31, 2013, to € 672.1 million, as summarized below:

| (Values in €/000)                                                | June 30, 2014 | December 31, 2013 | Change    |
|------------------------------------------------------------------|---------------|-------------------|-----------|
| Non-current portion                                              |               |                   |           |
| - Bank and other loans                                           | 436,017       | 634,693           | (198,676) |
| - Indebtedness held by SPVs and unconsolidated project companies | 3,086         | 14,484            | (11,398)  |
| Current portion                                                  |               |                   |           |
| - Current account facilities and other loans                     | 236,129       | 313,819           | (77,690)  |
| - Indebtedness held by SPVs                                      | 64,102        | 62,046            | 2,056     |

The overall financial indebtedness of the Impregilo Group is broken down by loan type in the following table:

|                                                           | J           | lune 30, 2014 |         | Dec         | ember 31, 2013 |         |
|-----------------------------------------------------------|-------------|---------------|---------|-------------|----------------|---------|
| (Values in €/000)                                         | Non-current | Current       | Total   | Non-current | Current        | Total   |
| Bank corporate loans                                      | 413,022     | 92,103        | 505,125 | 590,982     | 83,763         | 674,745 |
| Bank project financing                                    | 793         | 64,239        | 65,032  | 4,573       | 46,940         | 51,513  |
| Concession financing                                      | 8,644       | 27,151        | 35,795  | 8,385       | 20,210         | 28,595  |
| Financing and loans of companies in liquidation           | 883         | -             | 883     | 883         | -              | 883     |
| Other loans                                               | 9,671       | 8,678         | 18,349  | 9,705       | 5,237          | 14,942  |
| Total bank and other loans                                | 433,013     | 192,171       | 625,184 | 614,528     | 156,150        | 770,678 |
| Current account facilities                                | -           | 43,697        | 43,697  | -           | 126,624        | 126,624 |
| Factoring payables for receivables factored with recourse | 3,004       | 261           | 3,265   | 20,165      | 31,045         | 51,210  |
| Total                                                     | 436,017     | 236,129       | 672,146 | 634,693     | 313,819        | 948,512 |
|                                                           |             |               |         |             |                |         |

#### **Bank corporate loans**

Bank corporate loans as at June 30, 2014 stood at € 505.1 million (€ 674.7 million) and relate to the parent Company Salini Impregilo.

These loans have been granted by major banks and have repayment plans, which provide for payment of the last instalments in 2016. The interest rates have floating spreads depending on the loan term and conditions. The decision to apply the Euribor (1, 2, 3 or 6 months) has been contractually provided for to the benefit of Salini Impregilo.

### **Bank project financing**

Project financing was € 65.0 million as at June 30, 2014 and relates to projects in Colombia (€ 56.6 million), the Moroccan branch (€ 5.8 million), the Dubai branch (€ 2.0 million) and the Venezuelan branch (€ 0.7 million). This change mainly relates to the contracts in Colombia for € 17.3 million. This change was partially offset by the reduction recorded on the contract in Venezuela.

## **Concession financing**

| (Values in €/000) Company |                              |                                   | June 30, 2014 |                 |                                   | December 31, 2013 |                 |        |       |
|---------------------------|------------------------------|-----------------------------------|---------------|-----------------|-----------------------------------|-------------------|-----------------|--------|-------|
|                           | Currency Country             | Total<br>financial<br>liabilities | Current       | Non-<br>current | Total<br>financial<br>liabilities | Current           | Non-<br>current |        |       |
| Royal Bank of Scotland    | Impregilo Parking<br>Glasgow | Sterling                          | UK            | 8,869           | 225                               | 8,644             | 8,595           | 210    | 8,385 |
| UniCredit                 | S.A.BRO.M                    | Euro                              | Italy         | 20,000          | 20,000                            | -                 | 20,000          | 20,000 | -     |
| Santander                 | Metro 6                      | Euro                              | Italy         | 6,926           | 6,926                             | -                 | -               | -      | -     |
| Total                     |                              |                                   |               | 35,795          | 27,151                            | 8,644             | 28,595          | 20,210 | 8,385 |

As at June 30, 2014, concession financing amounted to € 35.8 million and related to the Parking Glasgow concession and the new Broni-Mortara motorway concession and the concession for Line 6 of the Santiago Metro in Chile.

The increase for the year relates to the loan, granted by a leading bank, for the construction of Line 6 of the Santiago Metro in Chile, for which Salini Impregilo will also have the concession.

This outstanding financing from Royal Bank of Scotland is included in the project financing category and is secured by the revenue flows arising from the activities carried out under the related concessions. An interest rate hedge has been agreed for this financing (see Note 21). The financing agreement includes a number of covenants, all of which the operator had complied with at the reporting date.

#### Financing and loans of companies in liquidation

This category includes the financing and loans obtained by companies in liquidation. The related repayment plans are linked to the liquidation procedures of the companies to which the financing and loans refer.

#### Other loans

|                           |                     |                 | June 30, 2014                     |         |                 | December 31, 2013                 |         |                 |
|---------------------------|---------------------|-----------------|-----------------------------------|---------|-----------------|-----------------------------------|---------|-----------------|
| (Values in €/000)         | Company             | Country         | Total<br>financial<br>liabilities | Current | Non-<br>current | Total<br>financial<br>liabilities | Current | Non-<br>current |
| Caterpillar Financial     | Salini SpA          | Italy           | 14,122                            | 4,559   | 9,563           | 12,786                            | 3,222   | 9,564           |
| Caterpillar Financial     | Co.Ge.Ma.           | Italy           | 167                               | 59      | 108             | 199                               | 58      | 141             |
| Factorit                  | Ethiopia Branch     | Ethiopia        | 1,688                             | 1,688   | -               | 1,183                             | 1,183   | -               |
| Factorit                  | Sierra Leone Branch | Sierra<br>Leone | 97                                | 97      | -               | -                                 | -       | -               |
| Salini Costruttori S.p.A. | Co.Ge.Ma.           | Italy           | 791                               | 791     | -               | 774                               | 774     | -               |
| Salini Costruttori S.p.A. | Salini SpA          | Italy           | 1,484                             | 1,484   | -               | -                                 | -       | -               |
| Total                     |                     |                 | 18,349                            | 8,678   | 9,671           | 14,942                            | 5,237   | 9,705           |

#### **Current account facilities**

Current account facilities totaled  $\leqslant$  43.7 million, down  $\leqslant$  82.9 million compared to December 31, 2013. This item mainly relates to credit facilities used by the

Venezuelan branch (€ 20.3 million) and credit facilities used by Salini Nigeria (€ 11.9 million).

## **Factoring payables**

| (Values in €/000)       | June 30, 2014 | December 31, 2013 | Change   |
|-------------------------|---------------|-------------------|----------|
| Salini Impregilo S.p.A. | 3,177         | 30,343            | (27,166) |
| Metro B1                | 88            | 20,818            | (20,730) |
| Rimati                  |               | 50                | (50)     |
| Total                   | 3,265         | 51,210            | (47,945) |

Factoring payables mainly relate to the tax assets factored by the parent Company Salini Impregilo S.p.A. for € 3.0 million.

## Indebtedness held by SPVs and unconsolidated project companies

Non-current indebtedness held by SPVs and unconsolidated project companies amounted to a  $\leqslant$  67.2

million as at June 30, 2014, (compared to  $\leqslant$  76.5 million as at December 31, 2013), as shown in the next table:

| (Values in €/000)                                              | June 30, 2014 | December 31, 2013 | Change   |
|----------------------------------------------------------------|---------------|-------------------|----------|
| Non-current indebtedness held by SPVs e unconsolidated project |               |                   |          |
| companies                                                      | 3,086         | 14,484            | (11,398) |
| Current indebtedness held by SPVs and unconsolidated project   |               |                   |          |
| companies                                                      | 64,102        | 62,046            | 2,056    |

The non-current portion relates to:

| (Values in €/000) | June 30, 2014 | December 31, 2013 | Change   |
|-------------------|---------------|-------------------|----------|
| Joint ventures    | 1,107         | 1,208             | (101)    |
| Joint Operation   | 1,979         | 13,276            | (11,297) |
| Total             | 3,086         | 14,484            | (11,398) |

# Condensed consolidated interim financial statements as at June 30, 2014 L

The current portion is summarized as follows:

| (Values in €/000) | June 30, 2014 | December 31, 2013 | Change  |
|-------------------|---------------|-------------------|---------|
| Joint Venture     | 24,075        | 33,578            | (9,503) |
| Joint Operation   | 40,027        | 28,468            | 11,559  |
| Total             | 64,102        | 62,046            | 2,056   |

## Net financial position of Salini Impregilo Group

| (Values in €/000)                                                      | Note (*) | June 30, 2014 | December 31, 2013 | Change    |
|------------------------------------------------------------------------|----------|---------------|-------------------|-----------|
| Non-current financial assets                                           | 5        | 58,517        | 48,928            | 9,589     |
| Current financial assets                                               | 12       | 8,923         | 222,113           | (213,190) |
| Cash and cash equivalents                                              | 15       | 645,061       | 908,631           | (263,570) |
| Total cash and cash equivalents and other financial assets             |          | 712,501       | 1,179,672         | (467,171) |
| Bank and other loans                                                   | 18       | (436,017)     | (634,693)         | 198,676   |
| Bonds                                                                  | 19       | (551,155)     | (552,542)         | 1,387     |
| Finance lease payables                                                 | 20       | (93,524)      | (97,671)          | 4,147     |
| Total non-current indebtedness                                         |          | (1,080,696)   | (1,284,906)       | 204,210   |
| Bank account overdrafts and current portion of financing facilities    | 18       | (236,129)     | (313,819)         | 77,690    |
| Current portion of bonds                                               | 19       | (28,226)      | (11,154)          | (17,072)  |
| Current portion of finance lease payables                              | 20       | (50,047)      | (45,422)          | (4,625)   |
| Total current indebtedness                                             |          | (314,402)     | (370,395)         | 55,993    |
| Derivative assets                                                      | 12       | 7             | 1,016             | (1,009)   |
| Derivative liabilities                                                 | 21       | (4,411)       | (4,354)           | (57)      |
| Financial assets held by SPVs                                          | 15       | 336,460       | 223,789           | 112,671   |
| Non-current indebtedness held by SPVs                                  | 18       | (3,086)       | (14,484)          | 11,398    |
| Current indebtedness held by SPVs                                      | 18       | (64,102)      | (62,046)          | (2,056)   |
| Total other financial assets (liabilities)                             |          | 264,868       | 143,921           | 120,947   |
| Total net financial position - Continuing operations                   |          | (417,729)     | (331,708)         | (86,021)  |
| Net financial position for assets held for sale                        |          | (67,064)      | (53,868)          | (13,196)  |
| Net financial position comprising the non-current assets held for sale |          | (484,793)     | (385,576)         | (99,217)  |

 $<sup>(\</sup>begin{tabular}{ll} (\begin{tabular}{ll} (\begin$ 

A large part of the Group's non-current financial indebtedness, mainly related to the € 400 million bond issued July 23, 2013 by the parent Company and the loan granted by a leading pool of banks in December

2013 for a total of € 425 million, are backed by financial covenants that require compliance with certain economic and financial indicators which were complied with at the reporting date.