

## Income statement

### 26. Revenue

Revenue for 2014 amounted to €2,341.9 million, up 83.8% on the previous year:

(Amounts in thousands of euros)	2014	2013	Change	% Change
Operating revenue	2,247,516	1,230,898	1,016,618	82.6%
Other revenues and earnings	94,345	43,227	51,118	118.3%
<b>Total revenue</b>	<b>2,341,861</b>	<b>1,274,125</b>	<b>1,067,736</b>	<b>83.8%</b>

The increase in revenues of 83.8% over 2013 was mainly due to the inclusion of the orders coming from Salini S.p.A. as a result of the merger, which took effect on January 1, 2014.

Operating revenues may be broken down as follows:

(Amounts in thousands of euros)	2014	2013	Change	% Change
Works invoiced to clients	2,105,088	1,205,635	899,453	74.6%
Services	136,012	22,486	113,526	504.9%
Sales revenues	6,416	2,777	3,639	131.0%
<b>Total operating revenues</b>	<b>2,247,516</b>	<b>1,230,898</b>	<b>1,016,618</b>	<b>82.6%</b>

Work invoiced to customers includes contractual revenue deriving from production carried out during the year, measured using the stage of completion method.

Services mainly relate to sponsorship fees and services provided to support Group companies. A breakdown of other revenue and income is given in the following table:

(Amounts in thousands of euros)	2014	2013	Change	% Change
Other income	22,784	12,478	10,306	82.6%
Rent and leases	188	411	(223)	(54.3%)
Staff services	2,339	-	2,339	-
Revenue for rebilling costs	46,602	24,935	21,667	86.9%
Insurance reimbursements	6,417	-	6,417	-
Gains on disposal of non-current assets and investments	9,275	1,560	7,715	-
Prior year income	6,740	3,843	2,897	75.4%
<b>Total other revenues and earnings</b>	<b>94,345</b>	<b>43,227</b>	<b>51,118</b>	<b>118.3%</b>