## Consolidated financial statements Statement of financial position

| $\frac{\text { ASSETS }}{\left(€^{\prime} 000\right)}$ | Note | 31 December 2016 | of which: related parties | 31 December 2015 | of which: related parties |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Non-current assets |  |  |  |  |  |
| Property, plant and equipment | 7 | 803,039 |  | 594,365 |  |
| Intangible assets | 8 | 168,763 |  | 193,821 |  |
| Goodwill | 9 | 175,188 |  | - |  |
| Equity investments | 10 | 201,468 |  | 131,254 |  |
| Derivatives and non-current financial assets | 11 | 62,614 | 19,005 | 67,832 | 19,986 |
| Deferred tax assets | 12 | 121,925 |  | 64,064 |  |
| Total non-current assets |  | 1,532,997 |  | 1,051,336 |  |
| Current assets |  |  |  |  |  |
| Inventories | 13 | 270,579 |  | 268,073 |  |
| Contract work in progress | 14 | 2,367,263 |  | 1,775,791 |  |
| Trade receivables | 15 | 2,359,273 | 155,629 | 1,560,684 | 180,586 |
| Derivatives and other current financial assets | 16 | 323,393 | 178,392 | 312,104 | 162,463 |
| Current tax assets | 17 | 135,987 |  | 114,577 |  |
| Other current tax assets | 17 | 146,503 |  | 142,652 |  |
| Other current assets | 18 | 591,271 | 35,623 | 518,642 | 33,882 |
| Cash and cash equivalents | 19 | 1,602,721 |  | 1,410,775 |  |
| Total current assets |  | 7,796,990 |  | 6,103,298 |  |
| Non-current assets held for sale and discontinued operations | 20 | 6,032 |  | 147,606 |  |
| Total assets |  | 9,336,019 |  | 7,302,240 |  |


| EQUITY AND LIABILITIES ( $€^{\prime} 000$ ) | Note | 31 December 2016 | of which: related parties | 31 December 2015 | of which related parties |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Equity |  |  |  |  |  |
| Share capital |  | 544,740 |  | 544,740 |  |
| Share premium reserve |  | 120,798 |  | 120,798 |  |
| Other reserves |  | 96,052 |  | 90,163 |  |
| Other comprehensive income (expense) |  | 47,088 |  | $(24,552)$ |  |
| Retained earnings |  | 336,406 |  | 324,259 |  |
| Profit for the year |  | 59,921 |  | 60,592 |  |
| Equity attributable to the owners of the parent |  | 1,205,005 |  | 1,116,000 |  |
| Non-controlling interests |  | 156,326 |  | 100,860 |  |
| Total equity | 21 | 1,361,331 |  | 1,216,860 |  |
| Non-current liabilities |  |  |  |  |  |
| Bank and other loans and borrowings | 22 | 866,362 |  | 745,554 |  |
| Bonds | 23 | 868,115 |  | 396,211 |  |
| Finance lease liabilities | 24 | 119,742 |  | 79,789 |  |
| Non-current derivatives | 25 | 4,429 |  | 4,113 |  |
| Post-employment benefits and employee benefits | 26 | 91,930 |  | 25,412 |  |
| Deferred tax liabilities | 12 | 108,493 |  | 55,857 |  |
| Provisions for risks | 27 | 105,765 |  | 106,361 |  |
| Total non-current liabilities |  | 2,164,836 |  | 1,413,297 |  |
| Current liabilities |  |  |  |  |  |
| Current portion of bank loans and borrowings and current account facilities | 22 | 398,589 | 13,707 | 538,802 | 9,825 |
| Current portion of bonds | 23 | 18,931 |  | 10,203 |  |
| Current portion of finance lease liabilities | 24 | 55,281 |  | 49,617 |  |
| Derivatives and other current financial liabilities | 25 | 2,751 |  | 10,685 |  |
| Progress payments and advances on contract work in progress | 28 | 2,455,632 |  | 1,862,759 |  |
| Trade payables | 29 | 2,344,773 | 111,162 | 1,630,437 | 128,757 |
| Current tax liabilities | 30 | 109,991 |  | 68,273 |  |
| Other current tax liabilities | 30 | 67,589 |  | 61,097 |  |
| Other current liabilities | 31 | 356,315 | 13,747 | 334,198 | 13,061 |
| Total current liabilities |  | 5,809,852 |  | 4,566,071 |  |
| Liabilities directly associated with non-current assets held for sale and discontinued operations | 20 | - |  | 106,012 |  |
| Total equity and liabilities |  | 9,336,019 |  | 7,302,240 |  |

## Income statement

| (€'000) Note | 2016 | of which related parties | 2015 (*) | of which: related parties |
| :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |
| Revenue 34 | 5,760,358 | 210,096 | 4,624,066 | 479,912 |
| Other income 34 | 123,451 | 12,529 | 146,229 | 21,991 |
| Total revenue | 5,883,809 |  | 4,770,295 |  |
| Costs |  |  |  |  |
| Purchases 35.1 | $(1,161,046)$ | (116) | $(815,101)$ |  |
| Subcontracts 35.2 | $(1,505,428)$ |  | $(1,249,957)$ | (811) |
| Services 35.3 | $(1,555,996)$ | $(220,024)$ | $(1,498,977)$ | $(477,721)$ |
| Personnel expenses 35.4 | $(886,237)$ |  | $(538,764)$ |  |
| Other operating expenses 35.5 | $(222,265)$ | (744) | $(162,067)$ | (19) |
| Amortisation, depreciation, provisions and impairment losses | $(277,324)$ | (433) | $(237,842)$ | $(2,214)$ |
| Total costs | $(5,608,296)$ |  | $(4,502,708)$ |  |
| Operating profit (EBIT) | 275,513 |  | 267,587 |  |
| Financing income (costs) and gains (losses) on equity investments |  |  |  |  |
| Financial income 36.1 | 44,499 | 9,625 | 34,587 | 8,729 |
| Financial expense 36.2 | $(146,542)$ | (361) | $(108,336)$ | (189) |
| Net exchange rate gains (losses) 36.3 | 15,537 |  | $(16,675)$ |  |
| Net financing costs | $(86,506)$ |  | $(90,424)$ |  |
| Net gains on equity investments 37 | 9,122 |  | 335 |  |
| Net financing costs and net gains on equity investments | $(77,384)$ |  | $(90,089)$ |  |
| Profit before tax (EBT) | 198,129 |  | 177,498 |  |
| Income tax expense 38 | $(77,952)$ |  | $(84,577)$ |  |
| Profit from continuing operations | 120,177 |  | 92,921 |  |
| Loss from discontinued operations 20 | $(20,662)$ |  | $(10,690)$ |  |
| Profit for the year | 99,515 |  | 82,231 |  |
| Profit for the year attributable to: |  |  |  |  |
| Owners of the parent | 59,921 |  | 60,592 |  |
| Non-controlling interests | 39,594 |  | 21,639 |  |

[^0]
## Statement of comprehensive income

| (€'000) Note | 2016 | 2015 (*) |
| :---: | :---: | :---: |
| Profit for the year (a) | 99,515 | 82,231 |
| Items that may be subsequently reclassified to profit or loss, net of the tax effect: |  |  |
| Exchange rate gains (losses) on the translation of foreign companies' financial statements | 61,742 | $(28,339)$ |
| Net gains (losses) on cash flow hedges, net of the tax effect 21 | 7,581 | $(9,830)$ |
| Other comprehensive income (expense) related to equity-accounted investees 21 | 1,483 | (15) |
| Items that may not be subsequently reclassified to profit or loss, net of the tax effect: |  |  |
| Net actuarial gains on defined benefit plans 21 | 4,364 | 174 |
| Other comprehensive income (expense) (b) | 75,170 | $(38,010)$ |
| Comprehensive income (a) + (b) | 174,685 | 44,221 |
| Comprehensive income attributable to: |  |  |
| Owners of the parent | 131,261 | 23,925 |
| Non-controlling interests | 43,124 | 20,296 |
| Earnings per share |  |  |
| From continuing and discontinued operations 40 |  |  |
| Basic | 0.12 | 0.12 |
| Diluted | 0.12 | 0.12 |
| From continuing operations 40 |  |  |
| Basic | 0.16 | 0.14 |
| Diluted | 0.16 | 0.14 |

[^1]
## Statement of cash flows

| ( $€^{\prime} 000$ ) | Note | 2016 | 2015 (*) |
| :---: | :---: | :---: | :---: |
| Cash and cash equivalents | 19 | 1,410,774 | 1,030,925 |
| Current account facilities | 22 | $(115,615)$ | $(27,711)$ |
| Total opening cash and cash equivalents |  | 1,295,159 | 1,003,214 |
| Operating activities |  |  |  |
| Profit from continuing operations |  | 120,177 | 92,920 |
| Amortisation of intangible assets | 35 | 34,009 | 24,563 |
| Depreciation of property, plant and equipment | 35 | 226,812 | 190,495 |
| Net impairment losses and provisions | 35 | 16,503 | 22,784 |
| Accrual for post-employment benefits and employee benefits | 26 | 13,878 | 15,486 |
| Net gains (losses) on the sale of assets |  | 1,877 | $(1,192)$ |
| Deferred taxes | 38 | $(5,761)$ | 33,436 |
| Share of loss of equity-accounted investees | 37 | $(5,104)$ | (412) |
| Income taxes | 38 | 83,713 | 51,141 |
| Net interest paid during the year |  | 88,279 | 78,153 |
| Other non-monetary items |  | 15,478 | 14,081 |
| Cash flows generated by operations |  | 589,861 | 521,454 |
| Increase in inventories and contract work in progress |  | (557.589) | $(407,531)$ |
| Decrease (increase) in trade receivables | 15 | $(633,010)$ | 213,505 |
| (Decrease) increase in progress payments and advances on contract work in progress | 28 | 512,312 | $(94,658)$ |
| Increase in trade payables | 29 | 622,259 | 160,668 |
| Decrease (increase) in other assets/liabilities |  | $(49,241)$ | 205,779 |
| Total changes in working capital |  | $(105,269)$ | 77,763 |
| Increase in other items not included in working capital |  | $(56,277)$ | $(90,358)$ |
| Interest expense paid |  | $(76,140)$ | $(64,699)$ |
| Income taxes paid |  | $(64,742)$ | $(24,925)$ |
| Cash flows generated by operating activities |  | 287,433 | 419,235 |
| Investing activities |  |  |  |
| Net investments in intangible assets | 8 | $(2,422)$ | $(62,815)$ |
| Investments in property, plant and equipment | 7 | $(257,632)$ | $(215,386)$ |
| Proceeds from the sale or reimbursement value of property, plant and equipment |  | 61,287 | 38,598 |
| Investments in non-current financial assets and capital transactions | 10 | $(51,159)$ | $(37,412)$ |
| Dividends and capital repayments from equity-accounted investees | 10 | 27,270 | 925 |
| Proceeds from the sale or reimbursement value of non-current financial assets |  | 4,399 | (704) |
| Acquisitions and/or disposals of subsidiaries or business units, net of cash and cash equivalents |  | $(376,420)$ | 146,701 |
| Cash flows used in investing activities |  | $(594,677)$ | $(130,039)$ |


| ( $€^{\prime} 000$ ) | Note | 2016 | 2015 (*) |
| :---: | :---: | :---: | :---: |
| Financing activities |  |  |  |
| Dividends distributed | 21 | $(43,655)$ | $(22,921)$ |
| Capital injection by non-controlling investors in subsidiaries |  | (73) | 11,295 |
| Increase in bank and other loans | 22 | 3,094,337 | 1,537,498 |
| Decrease in bank and other loans | 22 | $(2,547,252)$ | $(1,229,818)$ |
| Change in other financial assets/liabilities |  | 27,191 | $(352,983)$ |
| Cash flows generated by (used in) financing activities |  | 530,548 | $(56,879)$ |
| Net cash flow from discontinued operations | 19 | $(1,180)$ | 3,429 |
| Net exchange rate gains on cash and cash equivalents |  | 34,140 | 50,370 |
| Increase in cash and cash equivalents |  | 256.264 | 291.946 |
| Cash and cash equivalents | 19 | 1,602,721 | 1,410,775 |
| Current account facilities | 22 | $(51,297)$ | $(115,615)$ |
| Total closing cash and cash equivalents |  | 1,551,424 | 1,295,160 |

(*) The 2015 statement of cash flows was restated to comply with IFRS 5 given the new disposal scope of Todini Costruzioni Generali Group.
(**) The 2015 balance has been reclassified to Investing activities for ease of comparison.

## Statement of changes in equity

Other reserves

|  |  | Other reserves |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Share capital | Share premium reserve | Legal reserve | Share capital | Extraordinary | Reserve for | $\begin{array}{r} \text { LTI } \\ \text { reserve } \end{array}$ |
|  |  |  | increase | and other | treasury |  |
|  |  |  | related | reserves | shares |  |



Other comprehensive income (expense)

| Total other reserves | Translation reserve | Hedging reserve | Actuarial reserve | Total other comprehens ive income | Retained earnings | Profit for the year | Equity attributable to the owners of the parent | Noncontrolling interests | Total |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 88,489 | 15,575 | 1,987 | $(5,447)$ | 12,115 | 249,988 | 93,773 | 1,109,903 | 76,513 | 1,186,416 |
| 1,535 | - | - | - | - | 92,238 | $(93,773)$ | - | - | - |
| - | - | - | - | - | $(19,983)$ | - | $(19,983)$ | - | $(19,983)$ |
| - | - | - | - | - | 2,668 | - | 2,668 | $(4,306)$ | $(1,638)$ |
| 139 | - | - | - | - | - | - | 139 | - | 139 |
| - | - | - | - | - | - | - | - | 11,295 | 11,295 |
| - | - | - | - | - | (652) | - | (652) | - | (652) |
| - | - | - | - | - | - | - | - | $(2,938)$ | $(2,938)$ |
| - | - | - | - | - | - | 60,592 | 60,592 | 21,639 | 82,231 |
| - | $(26,769)$ | $(10,072)$ | 174 | $(36,667)$ | - | - | $(36,667)$ | $(1,343)$ | $(38,010)$ |
| - | $(26,769)$ | $(10,072)$ | 174 | $(36,667)$ | - | 60,592 | 23,925 | 20,296 | 44,221 |
| 90,163 | $(11,194)$ | $(8,085)$ | $(5,273)$ | $(24,552)$ | 324,259 | 60,592 | 1,116,000 | 100,860 | 1,216,860 |
|  |  |  |  |  |  |  |  |  |  |
| 90,163 | $(11,194)$ | $(8,085)$ | $(5,273)$ | $(24,552)$ | 324,259 | 60,592 | 1,116,000 | 100,860 | 1,216,860 |
| 1,786 | - | - | - | - | 58,806 | $(60,592)$ | - | - | - |
| - | - | - | - | - | $(19,983)$ | - | $(19,983)$ | - | $(19,983)$ |
| - | - | - | - | - | $(26,676)$ | - | $(26,676)$ | 35,562 | 8,886 |
| 4,103 | - | - | - | - | - | - | 4,103 | - | 4,103 |
| - | - | - | - | - | - | - | - | (73) | (73) |
| - | - | - | - | - | - | - | - | 525 | 525 |
| - | - | - | - | - | - | - | - | $(23,672)$ | $(23,672)$ |
| - | - | - | - | - | - | 59,921 | 59,921 | 39,594 | 99,515 |
| - | 59,723 | 7,553 | 4,364 | 71,640 | - | - | 71,640 | 3,530 | 75,170 |
| - | 59,723 | 7,553 | 4,364 | 71,640 | - | 59,921 | 131,561 | 43,124 | 174,685 |
| 96,052 | 48,529 | (532) | (909) | 47,088 | 336,406 | 59,921 | 1,205,005 | 156,326 | 1,361,331 |


[^0]:    (*) The 2015 income statement was restated to comply with IFRS 5 given the new disposal scope of Todini Costruzioni Generali Group.

[^1]:    $\left(^{*}\right)$ The 2015 statement of comprehensive income was restated to comply with IFRS 5 given the new disposal scope of Todini Costruzioni Generali Group.

