

## 12. Trade receivables and current intragroup loans and receivables

At 31 December 2013, trade receivables amount to a positive € 926.5 million, up by € 117.3 million over 31

December 2012. They are analysed in the following table:

(Values in €/000)	31 December 2013	31 December 2012	Change
Trade receivables	1,023,115	903,676	119,439
Allowance for impairment	(96,650)	(94,496)	(2,154)
<b>Net trade receivables</b>	<b>926,465</b>	<b>809,180</b>	<b>117,285</b>

(Values in €/000)	31 December 2013	31 December 2012	Change
Construction	673,407	492,833	180,574
Engineering & Plant Construction	17,239	98,925	(81,686)
Concessions	9,018	10,574	(1,556)
FIBE	226,801	206,848	19,953
<b>Total</b>	<b>926,465</b>	<b>809,180</b>	<b>117,285</b>

The balance relates to amounts due from clients for invoices issued and for work performed and approved by clients but still to be invoiced. The net increase is principally due to the € 180.6 million rise in the Construction segment's balance, mainly due to the contracts in Venezuela and Pedelombarda project, while the Engineering & Plant Construction segments saw a decrease of € 81.7 million, as a

result of the collection of receivables relating to desalination plants. The increase in receivables relating to Venezuela reflects the temporary delays in payments by the clients in that area also as a consequence of the situation recently observed in this country and described in the 'Risk Areas' section of the Construction segment in the Directors' report.

The item also includes € 226.8 million due to FIBE from the Campania municipalities for its management services provided under contract until 15 December 2005 and the subsequent transition period (reference should be made to the section on “Non-current assets held for sale” in the Directors’ report - Part II for more information about this complicated situation and the directors’ related assessments).

Retentions amounted to € 86.9 million at the reporting date compared to € 74.8 million at 31 December 2012.

The allowance for impairment increased by € 2.1 million to € 96.7 million during the year, as follows:

(Values in €/000)	31 December 2012	Accruals	Utilisations	Reversals	Other changes	Exchange rate gains (losses)	31 December 2013
Trade receivables	32,963	14,585	(5,004)	(5,956)	(44)	(11)	36,533
Default interest	61,533			(1,416)			60,117
<b>Total</b>	<b>94,496</b>	<b>14,585</b>	<b>(5,004)</b>	<b>(7,372)</b>	<b>(44)</b>	<b>(11)</b>	<b>96,650</b>

Changes in the previous year are as follows:

(Values in €/000)	31 December 2011	Accruals	Utilisations	Reversals	Change in consolidation scope	Exchange rate gains (losses)	31 December 2012
Trade receivables	36,958	104	(1,771)	(743)	(1,513)	(72)	32,963
Default interest	61,533						61,533
<b>Total</b>	<b>98,491</b>	<b>104</b>	<b>(1,771)</b>	<b>(743)</b>	<b>(1,513)</b>	<b>(72)</b>	<b>94,496</b>

Current intragroup loans and receivables for unconsolidated Group companies amount to

€ 241.7 million, down € 12.0 million on 31 December 2012, as shown in the following table:

(Values in €/000)	31 December 2013	31 December 2012	Change
Gross carrying amount	274,461	285,007	(10,546)
Allowance for impairment	(32,808)	(31,322)	(1,486)
<b>Net current intragroup loans and receivables</b>	<b>241,653</b>	<b>253,685</b>	<b>(12,032)</b>

Intragroup loans and receivables mainly relate to commercial and financial transactions with unconsolidated Group companies. The change in this item is mainly attributable to the settlement of the receivables due from Consorzio Central Hidroelectrica Daule Peripa Division Obras Civiles (a change of € 4.2 million) and Consorzio Costruttori TEEM (a change of € 12.6 million), resulting respectively from the closure of the Consorzio and the sale of the equity investment to third parties, and the increase in the receivable due from the OIV Tocoma consortium (a change of € 3.6 million).

## Consolidated financial statements at 31 December 2013

The change in the allowance for impairment for intragroup loans and receivables is analysed below:

(Values in €/000)	31 December 2012	Accruals	Utilisations	Reversals	Exchange rate gains (losses)	Other changes	31 December 2013
<b>Total</b>	31,322	62	(8)	(273)	1,705		32,808

The change in the allowance for impairment for intragroup loans and receivables in the previous year is analysed below:

(Values in €/000)	31 December 2011	Accruals	Utilisations	Reversals	Exchange rate gains (losses)	Other changes	31 December 2012
<b>Total</b>	25,615	4,689	–	–	1,018	–	31,322