

28.1 Raw materials and consumables

The cost of raw materials and consumables incurred in 2013 decreased by € 7.4 million to € 52.0 million compared to the corresponding figure of the previous year:

(Values in €/000)	2013	% of revenue	2012	% of revenue	Variation
Purchases of raw materials and consumables	50,817	4.0%	56,085	4.1%	(5,268)
Change in raw materials and consumables	1,175	0.1%	3,329	0.2%	(2,154)
Total	51,992	4.1%	59,414	4.3%	(7,422)

28.2 Subcontracts

Costs of subcontracts amounted to € 101.4 million, down € 53.1 million on the previous year. The change is due to the contracts in Romania (down by € 29.1 million), the United Arab Emirates (down by € 31.1 million), Venezuela (up by € 15.7 million), head office contracts (down by € 10.2 million) and other minor contracts with decreases of €1.6 million.

28.3 Other operating expenses

At 31 December 2013, other operating expenses amounted to € 830.1 million, down by € 63.9 million over 31 December 2012, as follows:

(Values in €/000)	2013	% of revenue	2012	% of revenue	Variation
Consultancy and technical services	45,964	3.6%	47,358	–	(1,394)
Fees to directors, statutory auditors and independent auditors	7,511	0.6%	3,368	0.2%	4,143
Maintenance	2,535	0.2%	1,288	0.1%	1,247
Transportation and freight	11,451	0.9%	15,811	1.2%	(4,360)
Insurance	8,530	0.7%	9,669	0.7%	(1,139)
Recharges and allocation of costs from consortia and joint ventures	691,201	54.2%	752,452	55.0%	(61,251)
Rent and leases	20,835	1.6%	23,752	1.7%	(2,917)
Other operating expenses	32,227	2.5%	32,568	2.4%	(341)
Commissions on sureties	7,667	0.6%	6,454	0.5%	1,213
Prior year expense	1,344	0.1%	697	0.1%	647
Losses on the disposal of assets	317	0.0%	211	0.0%	106
Bank charges and commissions	537	0.0%	428	0.0%	109
Total	830,119	65.0%	894,056	65.4%	(63,937)

The increase in this item is mainly due to the rise in recharges of costs from consortia and joint ventures, specifically the combined effect of the following:

- greater costs recognised for the Consorzio COCIV (€ 38.0 million), Lambro srl (€ 30.5 million), the Pedelombarda (€ 45.2 million), T.E.E.M. (€ 29.4 million), the Greek contract for the Athens Metro (€ 28.2 million);
- lower costs allocated by Consortiums, such as on the Venezuelan contract of the Consorzio OIV Tocoma (€ 174.9 million), the South-African

contract (€ 49.5 million), the contracts of the Consorzio Contuy (€ 6.2 million), and other minor contracts (€ 2.0 million).

“Consultancy and technical services” mainly consist of costs for the design and construction work carried out by the SPEs. These costs are broken down in the following table:

(Values in €/000)	2013	% of revenue	2012	% of revenue	Variation
Design and engineering services	32,969	2.6%	25,990	1.9%	6,979
Testing	43	0.00%	364	0.1%	(321)
Construction	4,127	0.3%	11,417	0.8%	(7,290)
Legal, administrative and other services	8,825	0.7%	9,587	0.7%	(762)
Total	45,964	3.6%	47,358	3.5%	(1,394)

Fees to the independent auditors, PricewaterhouseCoopers S.p.A., and other companies of its network for 2013 are detailed as follows:

Service		Fees (Values in €/000)
Audit	Impregilo S.p.A.	703
	Subsidiaries	900
Total audit		1,603
Tax assistance	Impregilo S.p.A.	36
	Subsidiaries	81
Total tax assistance		117
Other services	Impregilo S.p.A.	691
	Subsidiaries	27
Total other services		718
Total Impregilo Group		2,438

28.4 Personnel expenses

Personnel expenses for the year amount to € 114.5 million, down € 6.0 million on 2012. The item is made up as follows:

(Values in €/000)	2013	% of revenue	2012	% of revenue	Variation
Wages and salaries	78,048	6.1%	77,527	5.7%	521
Social security and pension contributions	15,665	1.2%	15,837	1.2%	(172)
Post-employment benefits	6,562	0.5%	5,956	0.4%	606
Other personnel expenses	14,228	1.1%	21,232	1.6%	(7,004)
Total	114,503	9.0%	120,552	8.9%	(6,049)

Other personnel expenses mainly relate to termination benefits and repayments of travel expenses.

The figure for post-employment benefits for 2012 was restated based on IAS 19 revised, with a positive effect of € 717 thousand.

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The following table shows the workforce at year end and the related average number:

No.	31 December 2013 Total	31 December 2012 Total	2013 average
Managers	107	96	102
White collars	850	784	817
Blue collars	1,514	958	1,236
Total	2,471	1,838	2,155

28.5 Amortisation, depreciation, provisions and impairment losses

This item amounts to € 26.1 million compared to the previous year figure of € 26.9 million. It may be analysed as follows.

(Values in €/000)	2013	% of revenue	2012	% of revenue	Variation
Accrual to the allowance for impairment	8,912	0.7%	4,666	0.3%	4,246
Accrual to the provisions for risks	1,240	0.10%	231	0.02%	1,009
Net reversals of impairment losses	(640)	(0.05%)	(1,746)	(0.13%)	1,106
Utilisations/Releases	(569)	(0.0%)	(8,036)	(0.6%)	7,467
Total provisions and impairment losses	8,943	0.7%	(4,885)	(0.4%)	13,828
Amortisation of intangible assets	2,997	0.23%	1,002	0.07%	1,995
Depreciation of property, plant and equipment	14,136	1.1%	30,824	2.3%	(16,688)
Total amortisation and depreciation	17,133	1.3%	31,826	2.3%	(14,693)
Total	26,076	2.0%	26,941	2.0%	(865)

The accrual to the allowance for impairment was mainly made for impaired receivables from a number of foreign clients. The accrual to the provision for risks mainly refers to costs for legal proceedings brought by a client concerning the activities of Impregilo Edilizia e Servizi, merged into Impregilo S.p.A. in 2006.

The item “net reversals of impairment losses ” came to € 0.6 million in 2013, as certain receivables from clients and other Group companies are no longer at risk and, therefore, the related allowance for impairment recognised in previous years has been reversed.

The utilisation/release of € 0.6 million relates to events for which the provision was set up in previous years.